

info@deehan.com

PO Box 3687 • Merrifield, VA 22116

O: 703.849.8226 • F: 703.849.8229

www.deehan.com



D E E H A N
S C A P E S

BABY, IT'S COLD OUTSIDE !!!

What fire could ever equal the sunshine of a winter's day? - Henry David Thoreau

Just a Reminder!

The 2006 Grounds Maintenance Contracts were delivered for the upcoming season in November. So far, we've received more than 40% of them back. Many thanks to those of you that have renewed! If you have any questions about your services or



new ones you're considering, we're just a phone call away.

We are still offering our prepayment discount, but only through February 1st, 2006. Your discount is based on the total number of services you select. The more business you give us, the greater your discount will be.

For our full service *Platinum Discount*, you could save 7% off your general grounds maintenance!

THE FECK FILE

As the new year begins, we often resolve to change bad habits and become better people. With that in mind, I'd like to share this inspirational poem by Henry Van Dyke that makes me realize what's important in life.

Be Glad of Life

Because it gives you the chance to love and to work and to play and to look up at the stars; to be satisfied with your possessions; to despise nothing in the world except falsehood and meanness, and to fear nothing except cowardice; to be governed by your admirations rather than by your disgusts; to covet nothing that is your neighbor's except his kindness of heart and gentleness of manners; to think seldom of your enemies, often of your friends...and to spend as much time as you can, with body and with spirit. These are little guideposts on the footpath to peace.

Warm Wishes - Cate Feck



...keeping you informed

PLANT NAMES WITH THE WORD WINTER



Winter Jasmine



Winter Daphne



Winter Aconite



Winterberry



Winter Hazel



SPECIAL OFFER

SAVE NOW !!!

The off-season is the perfect time for renovational pruning of your larger shrubs, deadwood removal and clearing of overgrown areas.

Any new work contracted before February 15, 2006 will be eligible for our 10% off-season discount.

The Client's Corner:

12/05 Cate: Thanks for the excellent job that you and your staff did on our front yard. We have received numerous compliments from our neighbors on how much it has improved our yard and our neighborhood. Merry Christmas and Happy New Year. P.S. For your survey you may count us as "completely satisfied".

Mr. Myles Denny-Brown, McLean, VA



info@deehan.com

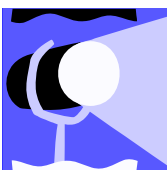
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BABY, IT'S COLD OUTSIDE ❄️

Feature Landscape Project: Burke Residence, Arlington, VA



Employee Spotlight: Juan Alvarado

Juan is the newest member of our management team. He joined us in early 2005 to head up our landscape enhancements team. Juan is our veteran professional landscaper with *over fourteen years of experience in grounds maintenance and installation*. If you take the time to talk to Juan, you may find yourself in stitches as he is extremely funny and quite personable.

Juan has come to the US from El Salvador. The name of his hometown is Sonsonate (sounds like Cincinnati), located in southern El Salvador near the coast. Juan's earliest memories are of the war between El Salvador and Honduras. Since his country participated in one of the bloodiest civil wars in world history, he always imagined he'd be in the militia, but thankfully was never drawn into the mayhem. In fact, Juan was fortunate to receive political asylum and has been working to build a better life ever since. Juan appreciates peace in this world and one of his favorite past times is enjoying the Olympic Games. For Juan, one of the most beautiful places on earth is the Panama Canal. He vacationed there and has fond memories of its beauty. Juan has two children both living in the US. One son named Cesar Augusto and one daughter, Cameron Aida. When he's not working, he enjoys watching sports and we think he's secretly addicted to the Weather Channel!



Juan Alvarado